**PERSUASIVE SPEAKING**

**Lecture 2**

**WORKSHEET**

**Watch the video entitled “Sample Persuasion Speech”, and answer the following questions for both speeches:**

1. What mode of persuasion (logos, pathos or ethos) does the speaker adopt in her persuasive speech?

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1. What type of argument does the speaker use in her speech? Elaborate by referring to the actual script of the speech.

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1. Is the speech backed up by solid reasons and evidences? Give examples from the script.

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1. Has the speaker ensured that no reasoning fallacies exist in her speech? How? If not, what kind of fallacy or fallacies can you recognize in her speech?

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1. What is the main goal of the speaker? In your opinion, has she been able to achieve it?

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1. What strategies has the speaker made use of to persuade her audience?

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